# **ofinder**

**Media Kit** 

Finder helps Aussies make better financial decisions every day.

The customer decision journey starts and ends with Finder. We help brands connect with customers at the critical point of consideration right through to purchase.





Finder helps brands reach more users that are looking to do more with their money.

We deliver **expert guides** and **comparison tools** to help Australians make better decisions.





Our audience uses Finder to research financial products, stay up-to-date with the latest industry news, read expert reviews and discover how to improve their finances.





# 2.6<sub>M</sub>

# Monthly unique users

1 in 10 Australians visit Finder every month.





# 2.6<sub>M</sub> unique users across multiple devices



1,115,682 Desktop users



1,122,157 Smartphone users



315,978 Tablet users



# The Finder App

A million ways to save in your pocket









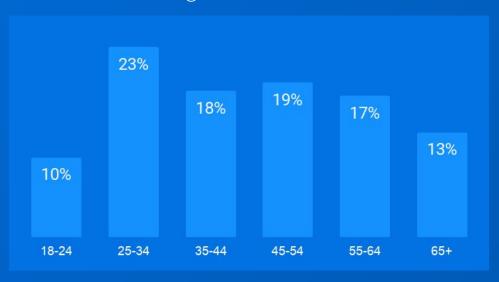
### Age distribution



54% Female users

 $Q_{\mathbf{i}}$ 

46% Male users





# Verticals



Money



**Insurance** 



**Energy** 



Tech & Telco



**Shopping** 



Travel



# Money

When Aussies make large financial decisions, such as buying a house or investing their money, we're here to help. We find people at these life stages and connect them with financial products that can help them with their journey ahead.

Our in-depth guides and news stories help our readers through every step of the marketing funnel. With thousands of guides, you can capture even more users searching for a credit card, loan or savings account (plus a bunch more).

### **Categories**

Credit Cards, Personal Loans, Home Loans, Banking, Investments, Super Funds, Travel Money, Money Transfers

**ofinder** 



## Money



#### **Credit Cards**

50% of credit card holders aren't on low interest plans



#### **Home Loans**

...

38% of home loan owners aren't convinced they are getting the best rate



### **Savings**

• • •

26% of Australians have less than a month's worth of expenses in their savings account



### Insurance

The unexpected can happen, and if it does, you'll want to be covered. Finder helps Australians make smart choices about insurance with comprehensive guides that cover your health, home, pets, car, travels, business, income and life.

We reach our readers at key life milestones, such as starting a family, buying a house or getting a new car, and empower them to choose the right kind of insurance for now and into the future.

### **Categories**

Life Insurance, Health Insurance, Car Insurance, Travel Insurance, Business Insurance, Home Insurance, Pet Insurance





### Insurance



#### **Health Insurance**

48% of Australians don't have health insurance



#### **Life Insurance**

...

60% of Australians don't have life insurance



#### **Income Protection**

...

38% of Australians feel they have little to no understanding of income protection insurance



# **Energy**

1 in 4 Aussies (25%) have experienced an unexpectedly high energy bill within the last 12 months.

Whether they're looking for a better deal or just a new provider, our guides and tools help readers to compare and select the right electricity and gas plans.

We cover all the necessities, from cost, customer service and popularity to green and solar options.

### **Categories**

Electricity, Gas, Solar Power





# Energy

• • •



55% of Australians are planning to cut down their electricity consumption this summer



29% of Australians are not confident in their understanding of their energy bills



## Tech & Telco

Finder makes it easier for consumers to understand their Internet options, find a new mobile plan or get the latest information on the newest phones.

Our comparisons and guides are developed by experienced journalists who have a deep knowledge of the technology industry. This results in some of the highest quality guides and expert reviews available online.

But it doesn't stop there. Our intelligent algorithms also help readers quickly find the right plans to go with their hardware choices, so the end-to-end experience is covered.

### **Categories**

Internet Plans, Mobile Phone Plans, Mobile Phones, Internet TV





## **Tech and Telco**



18% of Australians feel they have little to no understanding of their mobile phone plans

...



17% of mobile phone owners don't know how much data is included in their plan



27% of Australians feel they have little to no understanding of broadband services

• • •



# **Shopping**

With thousands of expert reviews, gift guides, where to buy guides, coupon pages and sales of the week articles, our shopping content is smart, comprehensive and on-trend.

Best of all? Our shopping team knows how to capture an audience when they're ready to buy.

### **Categories**

Deals, Fashion, Beauty, Health & Wellbeing, Furniture, Homewares, Online Courses





# Shopping



21% of grocery shoppers started shopping online during the COVID-19 pandemic

...



72% of consumers are prepared to pay more for Australian-made products to support the economy



28% will cut food and gift spending by shopping the sales on Black Friday and Cyber Monday

• • •



### **Travel**

Whatever our readers are after – the lowest price on flights and hotels or the best time to visit the Maldives – we've done the research so they don't have to.

Our users are given the end-to-end holiday experience, with deals on flights and hotels, comparisons of the best holidays, tours and cruises, and even guides on how to purchase travel insurance or organise a rental car. Whether it's travel at home or overseas, we've got all the bases covered.

Flights, Hotels, Holidays and Tours, Sightseeing, Cruises, Car Hire, Destinations, Deals, Travel Insurance, Travel Money





## **Travel**

• • •



17% of Australians are currently saving for a holiday, the same number of Australians currently saving for a home



Aussies are planning on spending an average of \$352 on travel this festive season, 25% less than last year's holiday period



# Partnership opportunities



Table placements



Sponsored content



Hero sponsorships



Branded content in the Finder app



Display advertising



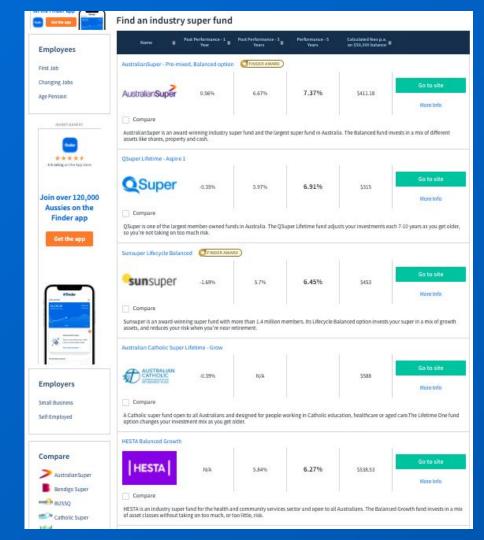
Top picks



# Table placements

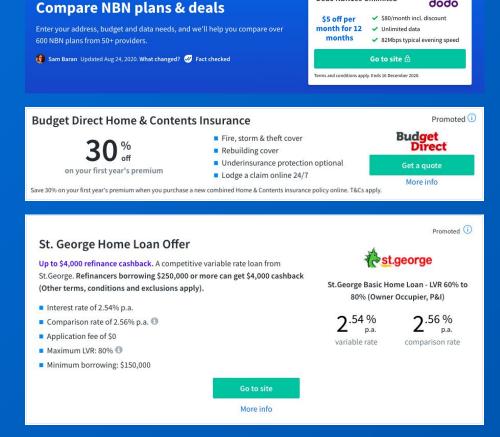
This is the most obvious and one of the most effective partnership opportunities. Partners secure higher placements on our comparison tables. Higher placements mean more eyes (and clicks!) on your brand, and even the possibility of stealing clicks from your competition.





# Hero sponsorships

This prime real estate allows you to connect with our audience immediately, showcasing all of your best USPs in a neat little summary.



Q Insurance Utilities Shopping Coronavirus

Home > Broadband Plans

Your credit score

 Advertiser disclosure Promoted (i)

dodo

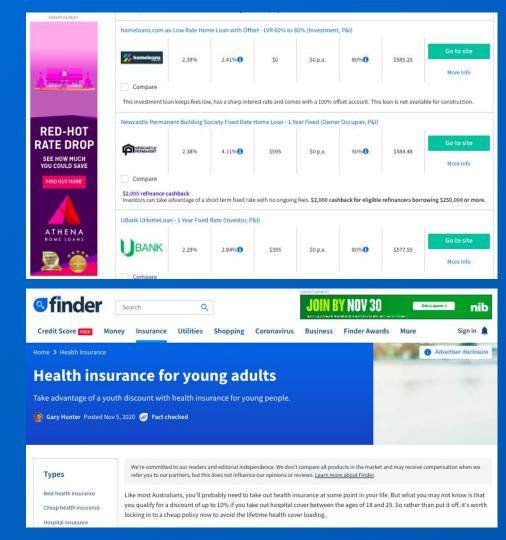
Business Finder Awards More

Dodo NBN100 Unlimited



# Display advertising

Our display advertisements allows you to reach a larger audience. Get visibility from both desktop and mobile visitors.





# Sponsored content

We'll use our insights to create targeted content, with your brand front and centre. We'll brainstorm a bunch of tailored ideas for you to choose from, or you can join in for a collaborative vision.



#### 6 ways to get the best term deposit rate

Alison Banney outed: 23 December 2019 1:45 pm





There are plenty of ways to maximise your term deposit rate and get yourself a better return, even in this low-rate environment.

If you're looking for safe ways to put your money to work, term deposits are a great, low-tak investment opiculo. Unlike the interest offered on a high interest savings account that could change at any time, or the unpredictable, volatile nature of the sharemakest, term deposits offer fixed interest states so you know exactly how much you'll be earning on your deposit for the fee of the term.

While term deposits offer fixed interest rates, this doesn't mean you have no control over what you're earning. Here are six easy ways to make sure you're getting a great term deposit rate on your investment.

Finder's Smart savings guide is presented by Judo Bank, the new Aussie challenger bank. Earn a competitive, fixed interest rate with no account fees on your term deposit with eligible balances up to \$250,000 guaranteed by the Australian Government, geam more.



Tyro to launch a term deposit for Australian businesses

UBank launches world's first green term

lanks altering term deposit rates

Term deposit rates scaled down slightly



NA THE OWNERS OF STREET





Save \$120 a year with Telstra's NRN 5

compare to the NBN?

NBN \$3.5 billion upgra
faster internet?

When there's an NBN o
broadtand save you?

#### 5 things everyone forgets about working from home

Angus Kidman Posted: 20 May 2020 12:00 pm





Keep these issues in mind to make your home office productive and comfortable.

For millions of Australians, working from home has become the new normal. But in the race to set up a home office, it's easy to miss some details. Here are five issues you might not have given much thought to which can make a big difference to your productivity, comfort and sanity.

This guide is sponsored by Telatra mobile broadband, keeping you connected during CVND-19 with earth dats. Bill assistance and discounts, Work from home on Australia's largest and fastest network, based on national average speeds. No look in data places no excess data charges and a range of devices to choose from.





Working from home due to









# Branded content in the Finder app

Reach over 120,000 Aussies through the future of comparison – the Finder app. We can promote exclusive deals and sponsored content in this prime piece of real estate, or send out a notification to users' phones to capture even more attention.



Back again: Get \$99 AirPods right now

\$150 off during the eBay Plus Month sale.

Get it now





# Top picks

Our top picks are personally curated by our editors, giving readers an exclusive insight into our experts' opinions. They also allow your brand to be seen by our users in a highly targeted way.



#### Straight to your inbox

Enter your email

By signing up, you agree to the Finder Privacy & Cookies Policy and Terms of Use, Disclaimer & Privacy Policy

#### Best boutique hotels in Auckland

Boutique hotels are becoming more common in Auckland thanks to their intimacy, interesting design and personal touches that can't be found anywhere else. Many are in the central city with between 25 and 200 rooms, but you can also find boutique hotels in some of the outer suburbs that cater for fewer guests. One of the largest in the CBD with 190 rooms, M Social, prides itself on distinctive hospitality with a unique design experience.

Walking into a boutique hotel like Hotel Grand Windsor or Hotel DeBrett, you'll notice the mix of classic and art deco design which extends into your bedroom or suite. Depending on the hotel you choose, each room may be decorated differently. It's not uncommon to find unique features such as bathtubs in front of full-wall windows.

#### Our top picks for Auckland boutique hotels: M Social, Hotel DeBrett and Hotel Grand Windsor



M Social Auckland

Finder Hotels



Hotel DeBrett Finder Hotels

Hotel Grand Windsor Auckland -MGallery by Sofitel

Finder Hotels

#### **Top Companies** To Book Tours

Adrenaline

City Discovery

Experience Oz

\*\*\*\* 4.8 rating on the App store

Join over 120,000

Aussies on the Finder app

RedBalloon

#### Our top picks: High teas you can book in Adelaide right now



High Tea with Champagne from RedBalloon

Best for: Traditional high tea experience

#### Highlights:

- · Conveniently located in central Adelaide
- Caters for dietary needs
- Wide selection of classic high tea menu items with a variety of treats for people

#### with a sweet tooth



The Ultimate Private High Tea from RedBalloon

Best for: Luxury

- · Exclusive access to Kings Chamber for two hours
- Menu created by specialist continental pastry chefs
- High tea served on antique china

# Why partner with Finder?

#### Australia's biggest comparison site

Each month, we help over 2.6 million Australians compare virtually everything across 100+ categories.

### **Ongoing support**

Our client services team will provide advice to help you get started and to improve your performance.

### Improve your discoverability

Our subject matter experts maximise your brand's visibility and conversion to get you large numbers of qualified customers.

#### No lock-in contract

Our partners stay with us because we deliver results.
Our long-standing partnerships with leading global and local brands speak for themselves.



Millions of Australians make better decisions with Finder. We'll help you connect with them.

**Get in touch** 



